

Associação da Economia do Mar

Portuguese Maritime Cluster

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime construc tion	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
1	Fórum Oceano	Х	х	х	Х	х	Х	х	х	х	х	х	х	Х
2	Acuinova - Atividades Piscícolas, S.A.							х						
4	AESDP- Associação de Escolas de Surf de Portugal						Х					х		
4	AFM - Associação Fórum MARCENTRO													Х
2	Águas do Porto: CMPEA - Empresa de Águas do Município do Porto, EM													х
4	AIN - Associação das Indústrias Navais					Х					X			
2	ALMADESIGN, LDA.	X			Х	Х	X			х	Х	Х		X
4	ANICP - Associação Nacional dos Industriais de Conservas de Peixe							х	Х					х
4	ANG - Associação Naval do Guadiana						X							
2	APDL - Administração dos Portos do Douro, Leixões e Viana do Castelo, S.A.										x			
4	APECATE - Associação Portuguesa de Empresas de Congressos, Animação Turística e Eventos					Х	Х					Х		Х
2	APFF - Administração do Porto da Figueira da Foz, S.A.						Х				х			
2	APL - Administração do Porto de Lisboa, S.A.						X				х			
2	APS - Administração dos Portos de Sines e do Algarve, S.A.										х			
2	APSS - Administração dos Portos de Setúbal e Sesimbra, S.A.										х			

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
5	Área Metropolitana de Lisboa					Х	Х	Х		х	Х	х	х	
4	Associação Turismo de Lisboa, Visitors & Convention Bureau						Х						х	
2	Babushka LLC	X	X	X	X			Х	X	X	X	X	X	X
4	BBA - Associação Nacional para os Biorecursos Marinhos e Biotecnologia Azul	х		х	х			x	x					
2	Brunswick Marine - EMEA Operations, LDA.					Х	Х							
5	Câmara Municipal da Figueira da Foz	Х	Х	х	Х	Х	Х	Х	Х		X		х	Х
5	Câmara Municipal de Lisboa	Х	Х	х	Х	Х	Х	Х	Х	х	Х	Х	Х	X
5	Câmara Municipal de Matosinhos												х	Х
5	Câmara Municipal de Vagos	х	х	х	Х	х	Х	Х	Х	х	х	х	х	Х
3	CCMAR - Centro de Ciências do Mar do Algarve				Х			Х	х					
2	Chapel 15 Advisors, Lda.													х
5	CI Região de Aveiro - Comunidade Intermunicipal da Região de Aveiro						X			x	x		x	х
3	CIIMAR – Centro Interdisciplinar de Investigação Marinha e Ambiental			х	х			Х	x		x	x	х	х
2	COFAC, CRL – Universidade Lusófona do Porto	х		х	Х		Х						х	х
2	CorPower Ocean Portugal, Lda.	х												
5	CPA - Comunidade Portuária de Aveiro (APA - Administração dos Portos de Aveiro e da Figueira da Foz)						х			х	х	х		
2	DOCAPESCA - Portos e Lotas, S.A.						X	Х	X		X		X	X

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime construc tion	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
2	DouroAzul - Sociedade Marítimo- Turística, S.A.						Х							
2	EDP Inovação, S.A. (WindPlus, SA)	х												Х
2	ENONDAS - Energia das Ondas, S.A.	х			Х									
3	ESB - Escola Superior de Biotecnologia da UCP			х	Х							х		
3	Escola Superior Náutica Infante D. Henrique		x			Х	X	х			x		x	
2	Fábrica de Conservas A Poveira, S.A.				х			Х	X		X			
2	Fábrica de Conservas da Murtosa, Lda.								X					
3	Faculdade de Ciências Sociais e Humanas da Universidade Nova de Lisboa				x									
2	Foodintech, Lda.			х	Х			Х	Х					Х
3	FOR-MAR - Centro de Formação Profissional das Pescas e do Mar	х	х	х	Х	Х	Х	х	х	х	х	х	х	х
3	Forum Blue School												x	
4	Forum Esposendense			X			Х						X	
2	Galantic Tours, Lda.						X							х
2	Galp Energia, S.A.		х											
2	Grupo Bensaúde - Bensaúde Marítima, SGPS							Х	Х		х			х
2	Grupo Euronete (Holding) SGPS SA	Х		х			Х	Х	Х	х	X	X		
3	IDCEM – Instituto para o Desenvolvimento do Conhecimento e Economia do Mar													х
3	IMAR - Instituto do Mar				X									

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime construc tion	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
2	Inclusive Sailing, Lda.					х	Х							
2	Indra Sistemas Portugal, S.A.				Х						х	х		Х
3	INEGI - Instituto de Ciência e Inovação em Engenharia Mecânica e Engenharia Industrial	х	х	х	Х	Х		х	х	х		х		х
3	INESC TEC – Instituto de Engenharia de Sistemas e Computadores, Tecnologia e Ciência	Х			x			x		X	x	X		x
2	INOVAMAIS, Serviços de Consultadoria em Inovação Tecnológica, S.A.	х			Х		Х				Х			х
4	INOVA-RIA - Associação de Empresas para uma Rede de Inovação em Aveiro				x									х
3	IPL - Instituto Politécnico de Leiria			X	X		X						X	
3	IPVC – Instituto Politécnico de Viana do Castelo	х			×	x	×	x	×		×		x	x
3	ISEP - Instituto Superior de Engenharia do Porto				X						x	x		
2	Liferaft - Venda e Manutenção de Equipamentos Náuticos, S.A.				Х	х	Х	х		х	x	х		х
4	Maralgarve - Associação para a dinamização do conhecimento e da economia do Mar do Algarve						x						x	x
3	MARE (FCiências.ID - Associação para a Investigação e Desenvolvimento de Ciências)	х	х		х									х
2	MARTRAIN, CRL	Х	Х			X	Х	Х			X	Х	Х	Х
2	Mermaid Embrace, Lda.	Х		х	Х			х	Х				х	х
2	MULTISUB, S.A.					X					x			X

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime construc tion	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
5	Município da Nazaré	х		х	Х	Х	Х	Х		х		х	х	Х
5	Município da Póvoa de Varzim	Х		х	Х		Х	Х	Х	х		х	X	Х
2	Mútua dos Pescadores – Mútua de Seguros, CRL						Х	х				х		х
2	NavalRocha, S.A.										х	х		
2	Ocean Puzzle, Lda.			x	X		X	х	х				x	Х
2	Oceanário de Lisboa, S.A.				X		Х						x	
2	OCEANPTEVENTS, S.A.						Х							х
5	OESTE CIM - Comunidade Intermunicipal do Oeste						X						x	х
2	OLSPS International, Unipessoal, Lda.				X			X	X					х
2	Pascoal e Filhos, S.A.						Х	X	X				x	
2	PEN WAVE, Lda.			X				X						
2	Pinto Basto SGPS										X			
2	Principle Power Inc.	Х												
2	PWC – PricewaterhouseCoopers & Associados, SROC Lda.	х	х	х	Х	Х	Х	х	Х	x	х	x	x	х
2	Qualiseg, Engenharia e Gestão, Lda.	x			X						х	x		Х
2	QUASAR Human Capital, Unipessoal, Lda.				X	x		x	х		×			х
2	RIASEARCH Unipessoal, Lda.				Х			Х						Х
2	RINAVE - Registro Internacional Naval, S.A.										Х			
2	R5m Marine Solutions, Lda.		Х	х	Х			Х		х		х		Х
2	S.D.M Sociedade de Desenvolvimento da Madeira, S.A.										х			

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime construc tion	Ports, Transport and Logistics	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
2	SaeR – Sociedade de Avaliação de Empresas e Risco, Lda.	х	х	x	х	х	х	х	х	х	х	х	х	х
2	SEAentia				Х			Х	Х					
2	Siemens Energy, Unipessoal, Lda													
2	Silos de Leixões, Unipessoal, Lda.										X			х
4	Sines Tecnopolo													х
2	SOJA DE PORTUGAL - Sociedade Gestora de Participações Sociais, S.A.							X						
2	SONAE CENTER SERVIÇOS II	x		X	х		Х	Х	Х		х			х
2	SPAROS, Lda.				X			х						
2	Sun Concept - Solar Boat Builders, Lda.	x			X	x	X							
2	SVITZER Lisboa S.A.										X			x
2	Tekever -Tecnologias de Informação, S.A.	X			X	х					x			х
2	Transinsular - Transportes Marítimos Insulares, S.A.										×			
2	Triede TTi - Sistemas de Gestão, Lda.				X						X			X
5	Turismo Centro de Portugal						X						x	х
3	UA – Universidade de Aveiro	х	х	x	х	Х	Х	Х	Х	x	Х	Х	Х	х
3	UC- Universidade de Coimbra	х	Х	x	Х	Х	Х	х	х	x	Х	Х	Х	х
3	UP – Universidade do Porto	х		x	Х	Х		х	х	x	Х	Х	Х	х
4	UPTEC - Parque de Ciência e Tecnologia da Universidade do Porto				Х									х
2	VdA - Vieira de Almeida & Associados, Sociedade de Advogados, R.L.	х	х	х	Х	Х	Х	х	х	х	Х	Х	х	х
2	Wartsila Portugal, S.A.					X		Х				Х		х

Code:

Code	Name	Marine Renewa ble Energy	Offshore and Oil & Gas	Marine Bioresou rces and Biotechn ology	Research and Developm ent	Shipbuildi ng, Repair and Maintenan ce	Nautical activities and Marine Tourism	Fisheries and Aquacultu re	Seafood Conservati on, Processing and Commerci alisation	Maritime	I ranchort	Maritime Defence and Security	Training and/or Maritime Culture	Maritime Services
4	WavEC Offshore Renewables - Centro de Energia Offshore	х			Х									х
2	Wildtriumphs, Lda. (Beta-i)	X	х		Х	Х	Х	Х	Х		Х			х

Code:

FÓRUM OCEANO PRESENTATION



Organisation Fórum Oceano – Associação da Economia do Mar

Organisation Type Private Non-profit Organisation (Cluster)

Headquarter UPTEC – Pólo do Mar, Av. da Liberdade, s/n

4450-718 Leça da Palmeira – PORTUGAL

Phone +351 220 120 764

E-mail <u>geral@forumoceano.pt</u>

Website www.forumoceano.pt

Contact Person

NameRui AzevedoPositionSecretary-GeneralE-mailgeral@forumoceano.pt

Areas of activity

The association has members from the whole country, covering all sectors of the blue economy and related sectors, from traditional to emerging activities (Seafood Processing and Commercialisation, Shipbuilding, repair and maintenance, Nautical activities and Maritime Tourism, Maritime construction, Fisheries and Aquaculture, Ports, Transport and Logistics, Maritime Culture, Maritime Defence and Security, Services, Marine Bioresources and Biotechnology, Marine Renewable Energy and Offshore and Oil & Gas).

Products and Services

Internationalisation of products, services and technology related with the maritime economy. Fórum Oceano, works in straight relation with their partners comprising companies, research and higher education institutes as well as business associations and public authorities from various business sectors of the blue economy.

Market application

Maritime Sectors and related value chains.

Innovative aspects

Public Utility Entity recognised as the Portuguese Maritime Cluster. Promotion of the Maritime Economy, inside the country and abroad, through the involvement in different European projects, participation and organisation of International events, with B2B meetings and networking visits.

International Markets of Interest

Global with emphasis in the Atlantic Area.

PUBLIC AND PRIVATE COMPANIES

ACUINOVA

Organisation

Acuinova – Actividades Piscicolas

Organisation Type Headquarter

Anonymous Society Rua do Aceiro S/N

3070-732 Praia de Mira, Portugal

Phone E-mail

+351 231 100 100 geral@acuinova.pt

Contact Person

Name Renata Serradeiro
Position Executive Director

E-mail <u>rserradeiro@acuinova.pt</u>

Areas of activity

Acuinova is an aquaculture company specialized in turbot grow out.

Products and Services

Acuinova's products focus on fresh fish production, processing fresh turbot and gutted fresh turbot.

Market application

Acuinova's products are intended for human consumption with the main distribution channel being the retail companies.

International Markets of Interest

Acuinova is an exporting company, exporting almost all of its production to various European countries with the most important destinations being Spain, France, Italy and Germany.



Organisation
Organisation Type
Headquarter

ÁGUAS DO PORTO, E.M. Public/Municipal Company Rua Barão de Nova Sintra, 285 4300-367 Porto - PORTUGAL

Phone E-mail Website +351 225 190 800 geral@aguasdoporto.pt www.aguasdoporto.pt

Contact Person

Name Norberta Moreira
Position General Secretary

E-mail <u>norberta.moreira@aguasdoporto.pt</u>

Areas of activity

Águas do Porto, E.M. is a local business company, responsible for integrated and sustainable management of the complete urban water cycle in the municipality of Porto: water supply, wastewater, stormwater, water courses and beaches.

Products and Services

Water supply, wastewater treatment, environmental education, rivers and beaches management, stormwater drainage system.

Market application

Porto city.

Innovative aspects

Integrated urban water cycle in a single company.



Organisation Almadesign, Lda
Organisation Type Company

Headquarter Rua Armando Cortez, Edifício Interface, n.º 1 C

r/c D

2770-233 Paço de Arcos - PORTUGAL

Phone +351 214 240 167
E-mail info@almadesign.pt
Website www.almadesign.pt

Contact Person

Name José Rui Marcelino Position Design Manager/CEO

E-mail rui.marcelino@almadesign.pt

Areas of activity

Almadesign is a design company with core competencies in product design and design management focused on industrial innovation. Almadesign's major assets are its team, its product development methodologies and all the successful products launched in the market with its clients.

Products and Services

Transport: Automotive, Aeronautic, Railway and Nautic; Product: Furniture, Consumer Eletronics, Industrial Machinery and Healthcare; Interiors: Stores and stands; Branding: Brand Identity, Catalogues and Packaging

Market application

TRANSPORT, PRODUCT, INTERIORS, BRANDING: Research Market/Trends/Users; Layout studies; Concept generation; Colour and trim; 3D visualization; Concept development; Production/Prototype follow up; Promotion/market launch; Technical drawings; Production/Prototype follow up; Brand Identity; Catalogues; Packaging.

Innovative aspects

Almadesign drives innovation through design, developing human-centred technology-based solutions mainly for transports, products and interiors. Almadesign works together with its customers and partners throughout the whole product development process.

International Markets of Interest

USA; Brazil; EU; Canada.



Organisation APDL

Administração dos Portos do Douro, Leixões e Viana do Castelo, S.A.

Organisation Type Public Company (Port Authority)

Headquarter Avenida da Liberdade

4450-718 Leça da Palmeira - PORTUGAL

 Phone
 +351 229 990 700

 E-mail
 correio@apdl.pt

 Website
 www.apdl.pt

Contact Person

Name Guilhermina Rego
Position President of the Board
E-mail correio@apdl.pt

Areas of activity

Leixões is an exporter port par excellence, serving virtually all types of ships and cargo as well as cruises. It offers various regular shipping services to major European and global ports and has direct weekly connections to Angola and other African countries.

Products and Services

Leixões is one of the most comprehensive and competitive ports in their natural area of operation, where annually spend about 3000 ships, more than 600 000 TEUs (about 400 thousand containers) and all kinds of goods, including cereals, paper and cardboard, scrap, iron and steel, granites, textiles, sugar, beverages, cements, cork, components for wind turbines and petroleum products.

Market application

APDL – Port Authority of Douro, Leixões and Viana do Castelos, is a limited company wholly publicly owned, which is engaged in the administration of the Douro, Viana and Leixões ports, aiming at its economic exploitation, conservation and development.

Innovative aspects

The use of modern communication techniques, supported by a philosophy of E- Port Community Systems, is one of the critical factors of success for the development of port business and led to the design of the JUP - Port Single Window.

International Markets of Interest

The main destination countries are Angola, United Kingdom, Algeria, Morocco and USA, from a set of 181 countries. The main commodities exported were the Refined Products and Aromatics, Iron and Steel, Paper and Cardboard, Cobblestones, Beverages, Tiles and Mosaics, and Machinery.



Organisation
Organisation Type
Headquarter

Administration Port of Figueira da Foz S.A.

Port Administration

Av. Espanha 3081-901 Figueira da Foz –

PORTUGAL

Phone E-mail

+351 233 402 910

mail geral.apff@portofigueiradafoz.pt

Website www.portofigueiradafoz.pt

Contact Person

Name Joaquim Alberto Sotto Maior

Position Port Coordinator

E-mail sotto.maior@portofigueiradafoz.pt

Areas of activity

Port and maritime transport sector, import and export; cruise ships, marina; fishing port, naval construction and repair.

Products and Services

Port offers berthing and other services to the merchant ships and to its cargoes, inbound and outbound, like loading, unloading and storage (open space and covered). Port operates general breakbulk cargo, containers, solid bulk and liquid bulk cargo types. Port can receive cruise ships of small dimension. Port is providade with marina for leisure crafts and fishing port for fishing vessels; There is a private operated shipyard providing services of naval construction and repair.

Market application

Tourism in center region of portugal (cultural, gastronomic and religious among others) can be considered as a potential and very interesting market to be developed in near futur for attracting cruise ships of small or small/medium dimension to figueira da foz port.

Innovative aspects

intermodal services between sea and land transportation (port is serviced with railroad); single port window national network application for ship process quick management with all intervening players on line.

International Markets of Interest

Foreland for export goes from north europe to north africa to mediterranean. Port is vocationed for short sea shipping. Interest of expanding hinterland to spain inland areas and also to new destinies within the regions mentioned above (north europe, north africa and mediterranean).



Organisation
Organisation Type
Headquarter

Administração do Porto de Lisboa, S.A. Public Company (Port Authority) Gare Marítima de Alcântara 1350-355 Lisboa – PORTUGAL

Phone E-mail Website +351 213 611 000 geral@portodelisboa.pt www.portodelisboa.pt

Areas of activity

Port of Lisbon it's a multifunctional port and handle all type of cargo. In 2016, Port of Lisbon handled nearly 12 million tons, of general cargo, mainly containers and solid and liquid bulk, as well as fluvial cargo. In addition we have a remarkable growth in cruise tourism, with more than 500 thousand passengers per year.

Products and Services

In the exports sector, Port of Lisbon handle mainly cement, marble, wine, soya oil, biodiesel, food preparations and prepared tomato. Concerning import goods, the Port of Lisbon handle gasoil, corn, wheat, soya, milk, fish, and several other products. Port of Lisbon also provide a client oriented multifunctional services as mooring, towage, bunkers, waste and slops, water and other supplies.

Market application

Port of Lisbon is an important multimodal logistics platform, which is integrated in the Trans-European Transport Network assuring the quick flow of merchandises. The geo-strategical centrality places the port among the world's main maritime routes.

Innovative aspects

Port of Lisbon is strongly committed to innovation: the "Port Single Window" is a technological platform that implements the "One-Stop-Shop" concept. The extension to Logistics Port Single Window will include all players of this business.

International Markets of Interest

Port of Lisbon assumes the role of fundamental link between the Mediterranean and the North of Europe, as well as between Europe, Africa and America. Main markets for the imports are Spain, Ukrain, Brasil, UK and France, and for exports mainly with Angola, China and Netherlands



Organisation

APS - Ports of Sines and the Algarve Authority, S.A.

Organisation Type

Public Company (Port Authority)

Headquarter

Rua do Porto Industrial 7521-953 Sines - PORTUGAL

Phone +351 269 860 600

E-mail Website <u>geral@apsinesalgarve.pt</u> www.apsinesalgarve.pt

Contact Person

Name João Franco

Position CEO

E-mail <u>geral@apsinesalgarve.pt</u>

Areas of activity

Administração dos Portos de Sines e do Algarve, S.A. (APS) is the company managing the ports of Sines, Faro and Portimão. The ports located in the Algarve, Faro and Portimão, are respectively, a small general cargo terminal and a cruise terminal. The Port of Sines is Portugal's largest deep-water port and is a bustling hub of activity that caters to a host of industries with liquid bulk, petrochemical, multipurpose and RoRo, LNG and container terminals.

Products and Services

Sines Terminal Multipurpose has a depth of 18 m and multi-purpose facilities geared towards handling dry bulks, general cargoes and RoRo deliveries through four berths, with a total length of 645 m at the "extrados" and 296 m at the "intrados". Endowed with one jetty with beds of 15 m ZH, it allows the reception of LNG tankers up to 225 000 m3. The recent Terminal XXI provides natural water depths of 17,5 m, allowing the mooring of nine post-panamax and super post-panamax gantry cranes along a 946 m quay.

Market application

Sines is a hub port offering direct regular services to the whole world in the different types of cargoes. It is the country's leading port in terms of cargo handling, representing more than 50% of the total cargo handled, being also the country's leading export port. Sines is the country's main supplier for energetic products, while its containerized activity has been boosting.

Innovative aspects

All the terminals operate 24 hours a day, 365 days a year and multichannel integration to every client through the "JUP" — Port Single Window. Sines has also been a pioneer in the implementation of the FUP — Port Single Invoice and allowing the issuing of a unique invoice to ships.

International Markets of Interest

The main clients for export cargo are some countries in Europe, such as diesel to Spain and France, gasoline to the USA, refined coal to France and Norway and containerized cargo to the whole world.



Organisation

APSS - Administração dos Portos de Setúbal e Sesimbra, S.A.

Organisation Type Public Company (Port Authority)

Headquarter Praça da República

2904-508 Setúbal - PORTUGAL

Phone +351 265 542 000

E-mail geral@portodesetubal.pt **Website** www.portodesetubal.pt

Contact Person

Name Lídia Sequeira

Position Chairman of the Board **E-mail** geral@portodesetubal.pt

Areas of activity

The Port of Setúbal is an Iberian solution in the Lisbon Region, located at 40km from Lisbon, specialized on Shortsea Shipping, with an open entrance fairway 24 hour a day. It has specialized port terminals in several type of cargo, such as general cargo, containers, roll- on roll-off, project cargo, shipyard naval repair, fishing and aquaculture and leisure navigation.

Products and Services

The Port of Setúbal is the national leader in the Ro-Ro traffic of brand new vehicles and general break bulk Cargo, Containers and several industrial cargo such as metallurgical products and bulk feedstocks. The port offers also integrated logistics services.

Market application

General.

Innovative aspects

Multimodal transport logistic and JUP ("Port Single Window", electronic platform for port clearance procedures).

International Markets of Interest

European Union, Mediterranean, Africa, South America and Asia.

Organisation Chapel 15 Advisors, Lda.

Organisation Type Company

Headquarter Avenida Dom Carlos I, N 124, 7 C

1200-651 Lisboa - PORTUGAL

Phone +351 218 096 484

Contact Person

NameAntónio Nogueira LeitePositionConsultant, partnerE-mailanleite.private@gmail.com

Areas of activity

Consultancy, advisory, RE investment.

Products and Services

Financial advisory, economic and financial studies, investment support.

Market application

General.

Innovative aspects

Partners' knowledge, experience and skills.

International Markets of Interest

Spain, UK, USA, Canada.



Organisation CorPower Ocean Portugal, Lda. **Organisation Type** Company/Technology provider

Headquarter Viana do Castelo - Portugal

E-mail info@corpowerocean.com **Website** www.corpowerocean.com

Contact Person

Name Miguel Silva
Position Managing Director

E-mail Miguel.silva@corpowerocean.com

Areas of activity

Wave energy technology.

Products and Services

10 MW wave clusters. Including Wave Energy Converters, associated electrical collection & mooring systems. Installation and maintenance services.

Market application

Wave Energy // Ocean Energy.

Innovative aspects

Transparent storm protection mode. Amplified production through phase control. Providing 5x more annual energy per ton of device compared to previous state-of-the-art.

International Markets of Interest

European Atlantic arc (Portugal, Spain, France, Ireland, UK, Norway.), US west coast, Australia, Chile, South Africa etc.



Organisation Docapesca – Portos e Lotas, S.A.
Organisation Type Government owned company

Headquarter Avenida de Brasília – Pedrouços

1400-038 Lisboa – PORTUGAL

Phone +351 213 936 100

E-mail <u>docapesca@docapesca.pt</u>

Website <u>www.docapesca.pt</u>

Contact Person

Name Teresa Coelho

Position President of the Administrative Council

E-mail conselho@docapesca.pt

Areas of activity

The Docapesca is one of the largest European companies in the fisheries sector, both as the geographic scope or regarding the diversity of services it provides. Based in Lisbon, it manages all the fishing ports in mainland Portugal. It is structured in delegations, comprising 22 auction markets and 31 sales outlets. Under its area of jurisdiction as port authority, there are 14 recreational ports and 29 shipyards.

Products and Services

Services Provided: First Sale of Fish, Resale Markets, Ice Factories, Cold Storage, Fishermen and Traders Warehouses, Marinas and Recreational Ports, Shipyards. Operations: Organization of the electronic and online Fish Auction, verification of minimum sizes and freshness of fish, Verification of minimum sizes and freshness of fish, official fisheries statistical data.

Market application

Mackerel Promotional Campaigns in municipal markets and events, with the purpose of increasing responsible consumption of Portuguese fish. Fish Gourmet – Project directed at culinary students, aiming the development of a mackerel burger.

Innovative aspects

Projects of valorisation of Fish sold at the Portuguese Fish Auction Markets: CCL - Proof of Purchase in the Fish Auction Market (consumeroriented label for Portuguese fish). Development of new products based on horse mackerel and chub mackerel. Project Sea Litter — Collection of litter caught at sea by fishing vessels.

International Markets of Interest

PALOP countries (namely Angola, Cape Verde and Brazil), England, Spain, Germany, USA.



Organisation EDP - Energias de Portugal

Organisation Type Utility

Headquarter Av. 24 de Julho, Nº 12, 1249-300 Lisboa -

PORTUGAL

Phone +351 210018946

Website www.edp.pt

Contact Person

Tomás Moreno Name **Position** Advisor to the Board E-mail tomas.moreno@edp.pt

Areas of activity

Utilities, Energy.

Products and Services

Electricity generation, distribution and commercialization.

International Markets of Interest

Spain, Brazil, US, UK, France, Poland, Canada, China, Angola, Romania, Italy, Belgium.



portuguese pilot zone

Organisation ENONDAS, Energia das Ondas, S.A.
Organisation Type Public Company (Manager of public concession of Portuguese Pilot Zone for the generation of wave energy)

Headquarter Mata do Urso, Guarda Norte

3105-057 Carriço - PORTUGAL

Phone +351 210 013 500

E-mail oceanplug@ren.pt

Website www.oceanplug.pt

Contact Person

Name Victor Baptista

Position Director for Institutional Relations

E-mail victor.baptista@ren.pt

Areas of activity

Development of marine energy, with special emphasis on wave energy.

Products and Services

Provide an area of about 320 Km2 of open space on the Atlantic coast, dedicated to the development of marine energy, with significance on wave energy.

Market application

Development and study of marine energy in real environment.

Innovative aspects

The Pilot Zone has a great energy potential, with great exposure to the oceanographic elements, especially winds and waves.

International Markets of Interest

Portugal offers the ideal conditions for the development of marine renewable energy.

The Portuguese Pilot Zone has a high energy potential, without having a lot of destructive storms. The promoter can develop their project from concept to commercial demonstration stage, always in the same place.



Organisation Foodintech by Flow

Organisation Type Company

Headquarter Polo do Mar do UPTEC - Sala F5, Av. da

Liberdade

4450-718 Leça da Palmeira - PORTUGAL

 Phone
 +351 220 500 507

 E-mail
 info@flowtech.pt

 Website
 www.flowtech.pt

Contact Person

Name Miguel Fernandes

Position CEO

E-mail miquel@foodintech.pt

Areas of activity

FoodInTech by Flow presents a IT solution for food production control. Based on the integration of several systems associated to the food production activity in a single computing platform, the SIGA application for food production management is the basis for the integration of a set of technologies, supporting the strategy: Information systems > Integration > Automation.

Products and Services

SIGA IT is a MES – Manufacturing Execution System, which integrate above, with the ERP and below with the production equipments (Scales; Machines; Temperature control Systems; Automata; etc...). SIGA IT application is designed for the control of Production, Quality, Food Safety, Traceability, Stock, Picking, and Distribution.

Market application

Food Industry: Meat Industry; Aquaculture, Fishery and Fish Processing Industry; Bakery and Pastry Industry; Dairy Industry (milk); Feed Industry; Fruit and Vegetable Industry; Oil and Fat Production Industry, Cereals and Leguminous Processing Industry.

Innovative aspects

The structure of the system allows data collection at the Shop Floor, which, by itself, leads to a higher accuracy in its use. This information, allows a quick access and a deeper involvement and performance of the operational team.

International Markets of Interest

Spain; France; Germany and Holland.



Organisation

Galantic Tours, Lda

Organisation Type

Company

Headquarter

Rua Capitão Jorge Larcher, apto 27, Ofir

Mar n.º 2, Fão, 4740-341 Esposende -

PORTUGAL

Phone

+351 916 142 176

E-mail

info@galantictours.com

Website

www.galantictours.com

Contact Person

Name

Miguel Cândido de Sá Neiva

Position

Partner manager

E-mail

miguel.neiva@galantictours.com

Areas of activity

The company will work in the tourism animation' sector where it will provide a wide range of services, such as a maritime-touristic operator and also touristic activities in order to offer leisure and fun moments to the public in general. Means will be provided to support the realization of the activities, namely, four-by-four vehicles, the yacht and nautical and sports equipment.

Products and Services

Services: boat trips, meals and entertainment on board, water bike tour, paddle, concierge service, barman service, overnight stay with breakfast. Touristic tours: rental of nautical equipment, such as Hobie boards and off-road vehicles, Polaris, water bike / Jet Ski, Quad bike and even a pickup service.

Market application

The project will have applicability in the center of Portugal, specifically, Troia, Sesimbra, Lisbon, Estoril and Cascais. The company will satisfy an identified need, since there are other companies operating in the market, but they do not provide the same range of services.

Innovative aspects

Providing a differentiating service and luxury, with unique values in the national market, bets on innovative equipment, promotion of regional products and resources, oriented to an exclusive market niche, oriented to an upper middle class.

International Markets of Interest

Galantic intends to carry out promotional efforts in order to attract clients from both national and international markets, such as Spain, France, United Arab Emirates, Brazil, Morocco and Eastern countries.



Organisation BENSAUDE MARÍTIMA SGPS, S.A.

Organisation Type Company

Headquarter Largo Vasco Bensaude, 13

9500-103 Ponta Delgada, Açores -

PORTUGAL

Phone +351 213 243 620 / + 351 296 301 800

E-mail <u>bensaude@bensaude.pt</u> **Website** <u>www.bensaudemaritima.pt</u>

Contact Person

Name António Maia Seco Position Director Q/S

E-mail antonio.seco@bensaude.pt

Areas of activity

Logistics and shipping.

Products and Services

- Ship's Owner, Charterers, Commercial operation;
- Ships agents, P&I representation;
- Cargo raising, storage and consolidation in containers;
- Ship Chandler, supplier for spares, catering and bunkers, particularly in the Azores islands;
- Port operations in the Azores harbours

Market application

National maritime cabotage. Regular maritime service providing the transport of cargo in the Portuguese Autonomous Regions.

Innovative aspects

Innovation in the Shipping transport; I&D in cargo systems for greater efficiency in port operations and maritime transport; I&D for the use of alternative fuels with lower emissions of greenhouse gas effect; Improved energy efficiency, particularly in the application of new technologies and innovative products.

International Markets of Interest

Shipping agency for foreign mega Yachts and cruise ships, particularly in the Azores harbours.

Ships Chandeler and logistical support to the passengers and cruise ships that scales Azoreans islands.

Logistical support in exports and imports from the Azores to the European Union.



Organisation

Inclusive Sailing, Lda.

Organisation Type

Company

Headquarter

Rua Homem Cristo nº20 AF 3810-536 Aveiro – PORTUGAL

Phone

+351 967 808 650

E-mail

frederico@inclusivesailing.com

Website

www.inclusivesailing.com

Contact Person

Name

Frederico Cerveira

Position

Director

E-mail

frederico@inclusivesailing.com

Areas of activity

Development, production and commercialization of recreational boats.

Products and Services

Recreational sailing and motor boats, accessible to everyone including people with special needs.

Market application

Maritime tourism companies, sailing clubs, sailors with special needs and their relatives.

Innovative aspects

Accessibility, ergonomy, and confort. Our boats simplify logistics and reduce costs for sailing clubs and private companies.

International Markets of Interest

European market, in particular north European countries, namely: United Kingdom, France, Norway, Sweden, Denmark and Holland.



Organisation
Organisation Type

Indra Sistemas Portugal, S.A.

Company

Headquarter

Alfrapark - Edifício C - Piso 2, Estrada do

Seminário, 4 – Alfragide

2610-171 Amadora - PORTUGAL

Phone

+351 214 724 600

E-mail

geral@indracompany.com

Website

www.indracompany.com

Contact Person

Name Hélder Alves
Position Director

E-mail <u>halves@indracompany.com</u>

Areas of activity

Transport & Traffic, Air Traffic Management (ATM), Defense & Security, Energy & Industry, Telecommunications & Media, Financial Services and Public Administrations & Healthcare.

Through its Minsait unit, it provides a response to the challenges of digital transformation.

Products and Services

Port Community Systems, VTS Systems, Multipurpose Port Terminals Operating Systems, Transport, Defense, Security and ATM equipment, IT Services and Software. Big Data & Analytics; BPO; Business Process Management; Data Center Infraestructure; Data Management & Integration; eCommerce e Web; ERP & Business Apps; IT Outsourcing; Marketing Digital e CRM; Security.



Organisation Organisation Type INOVAMAIS, S.A.

Company

Headquarter

Rua Dr. Afonso Cordeiro 567

4450-309 Matosinhos - PORTUGAL

Phone

+351 229 397 130

E-mail

inovamais@inovamais.pt

Website http://inovamais.eu/

Contact Person

Name Gil Gonçalves

Chief Scientific Officer **Position** E-mail

qil.qoncalves@inovamais.pt

Areas of activity

Inova is structured in 3 areas: Consulting Unity, to stimulate the innovation in corporate, academic and institutional clients; the International Cooperation Unit, to respond to public procurement opportunities in innovation, regional policies and enterprise support, published by the EC; and the Research and Development Unit which develops technology and information solutions in health and safety.

Products and Services

Because of a vast experience in consultancy and supporting entrepreneurship, INOVA provides various services according to the goals of clients/partners, some being the following: Elaboration of the Business Plan; Coaching; access to seed capital; support for business growth through RDI and for the internationalization process; as well as Technological Cooperation and Applied Research Services.

Market application

Inova+ activity is mainly in Portugal, and also in Europe being strategically positioned in Belgium, Poland and Germany.

Innovative aspects

INOVA+ differentiate itself by its positioning regarding the support given to the organisations' growth though innovation, internationalisation and access to funding, in every stage of the company's life.

International Markets of Interest

Inova+ has an enlargement strategy for the offer of services in Portugal and internationalisation stages, expanding the current presence in Belgium, Poland and Germany, and opening new markets in both Europe and emerging countries.



Organisation

AIFE - LIFERAFT, Venda e Manutenção de Equipamento, S.A

Organisation Type Corporation

Headquarter AV. 24 de Julho, 82, 1º - 1200-869 Lisboa –

PORTUGAL

Phone +351 213 964 565

E-mail <u>info@aife.pt</u>
Website <u>www.aife.pt</u>

Contact Person

Name Miguel Ferreira
Position General Manager
E-mail miguelferreira@aife.pt

Areas of activity

Marine, safety equipment, accessories.

Products and Services

Liferafts, lifejackets, lifebuoys, and so on. All type marine accessories.

Market application

Professional and leisure.

Innovative aspects

Repair station of liferafts, with high level of knowledge and technology.

International Markets of Interest

Europe and African market.



Organisation
Organisation Type

MARTRAIN, CRL. Cooperative

Headquarter

R. Mem Moniz, PO Box 537-A

8200-488 Paderne Albufeira - PORTUGAL

Phone

+351 917 629 339

E-mail <u>martraincrl@gmail.com</u>

Contact Person

Name Daniel Esaguy
Position Director

E-mail <u>daniel.esaguy@hotmail.com</u>

Areas of activity

Professional Maritime training. Yacht maintenance. Consulting.

Products and Services

Maritime training: Survival (UBS, HUET). Emergency response and crisis management/ Free Fall Lifeboat training/STCW related courses. Fire fighting training. Maintenance training. Health and Safety. "Tailor made" training programs

Shore Boatyard facilities for yachts.

Economy of the sea: research, development and consulting.

Market application

Manning agencies. Shipping/Towage companies. Seafarers. Search & Rescue. Offshore industry (aquaculture / oil & gas / wind & wave energy). Young people interested in working in the port and maritime sector. Marinas. Universities. Yacht owners.

Innovative aspects

New Aquatic Simulator of S.S.V.H.M – Safeguarding and Survival Human Life at Sea – with Helicopter Underwater Escape Training (HUET) with EBS, Courses for passengers and crew and BRM - Bridge Resource Management.

International Markets of Interest

UAE, Angola, Germany, France, Italy, Philippines.



Organisation

Mútua dos Pescadores - Mútua de Seguros, C.R.L

Organisation Type Cooperative

Headquarter Avenida Santos Dumont, nº 6, 7º, 8º

1050-202 Lisboa - PORTUGAL

Phone +351 213 936 339

E-mail geral@mutuapescadores.pt **Website** www.mutuapescadores.pt

Contact Person

Name João Delgado

Adelino Cardoso

Position Member of Board Administration

Director of Cooperative Action and Communication

E-mail <u>joao.delgado@mutuapescadores.pt</u>

adelino.cardoso@mutuapescadores.pt

Areas of activity

Mútua dos Pescadores, founded in 1942, is an insurance company with the cooperative status.

Products and Services

Types of insurances offered by Mútua dos Pescadores: workmen compensation; personal accidents; marine hull and machinery; fire and multi risks (home insurance).

Market application

Mútua dos Pescadores explores the maritime area, namely professional fishing, maritime tourism, nautical activity and other insurable things in coastal communities. Moreover, explores the social and cooperative sector.

Innovative aspects

Mútua dos Pescadores is the first and the only cooperative insurance company in Portugal.

Furthermore, fruit of their knowledge of coastal communities have the ability to provide adequate and tailored services to the needs of their target markets.

International Markets of Interest

The cooperative had commercial activity in France and do not excludes other opportunities, particularly in the Portuguese Speaking African Countries (PALOP's).



Oceanário de Lisboa

Sempre diferente.

Organisation Oceanário de Lisboa, S.A.

Organisation Type Corporation

Headquarter Esplanada D. Carlos I

1990-005 Lisbon - PORTUGAL

 Phone
 +351 218 917 000

 E-mail
 info@oceanario.pt

 Website
 www.oceanario.pt

Contact Person

Name João Falcato Pereira

Position CEO

E-mail jfalcato@oceanario.pt

Areas of activity

Management of the public aquarium through maintenance and reinforcement of the public service status of the Oceanário de Lisboa/ Blue literacy by the development of educational programmes which contribute to promoting and enhancing the national maritime culture/ Conservation of the oceans strengthening the Oceanário's positioning as a national and international reference in this area.

Products and Services

The products and services offered include access to exhibitions, educational programmes and leisure activities and rental of event facilities.

Market application

By advocating ocean conservation through raising awareness and instilling behaviour changes for a more sustainable living, the public aquarium influences the general public, stakeholders, decision makers, education professionals, science and research institutions, suppliers, businesses and partners.

Innovative aspects

To develop high-end exhibitions integrating aesthetics and art to enhance its sensorial features and to promote visitor engagement with the scientific and environmental contents.

To pursue the mission of ocean conservation setting a high standard of performance.



Organisation OLSPS International Unipessoal Ida.

Organisation Type Company

Headquarter Rua das Chagas 20 R/C E 1200-107 Lisboa,

Portugal

 Phone
 +351 217 963 187

 E-mail
 amos@olsps.com

 Website
 www.olsps.com

Contact Person

Name Dr. Amos Barkai

Position CEO

E-mail amos@olsps.com

Areas of activity

OLSPS International is a market leading, marine data specialist group with expertise in analytical consulting and development of software solutions with specific focus on the commercial marine sector. OLSPS International has two sister companies based in Cape Town, South Africa. OLSPS Marine, a technical unit specialising in Fisheries Management and the development of Electronic Logbook Solutions for the commercial fishing sector and OLSPS Analytics, which specialises in the development and deployment of predictive analytics and machine learning solutions to a broad range of commercial sectors.

Products and Services

In fisheries management, OLSPS offers fishing survey design and analyses, stock assessment, development of population dynamic models and management procedures. Also, the development and deployment of electronic logbooks (eLog) mainly for commercial fisheries. The core eLog software solutions offered are the vessel unit, the Olrac Dynamic Data Logger (OlracDDL), designed to record and report a large variety of data during commercial fishing operations and the Olrac Dynamic Data Manager (OlracDDM), a web-based data management solution.

Market application

The Olrac eLog solution is used daily by hundreds of vessels in numerous fisheries around the word. These solutions are certified for compliance reporting in Europe, Australia, New Zealand, the USA and soon in Canada.

Innovative aspects

OLSPS is developing Artificial Intelligence (AI) and machine learning based tools in order to derive insight from data collected by the Olrac system and translate this insight to a variety of tools for the benefit of fishers, management authority and the scientific community. OLSPS also offers an integrated and fully Electronic Monitoring and Reporting (EMR) solution and significantly faster and inexpensive satellite communication systems to facilitate real time data exchange and thus the timely and efficient management of fish resources.

International Markets of Interest

Worldwide.



Organisation Pinto Basto SGPS, S.A.

Organisation Type Company

Headquarter Avenida 24 de Julho, 1D

1200-478 Lisboa - PORTUGAL

Phone +351 213 230 400

E-mail geral@pintobasto.com

Website www.pintobasto.com

Contact Person

Name Bruno Bobone
Position President

E-mail bruno.bobone@pintobasto.com

Areas of activity

All services related to intermodal transport and logistics.

Products and Services

Transport Management, Shipping Agents, Liner Services, P&I Clubs, Representations and other activities.

Market application

Anyone, anything, anywhere.

Innovative aspects

Committed to pioneering new solutions, in order to respond in real time to business partners' requests.

Offer a personalized service to our clients.

International Markets of Interest

Present in Portugal, Spain, Angola, Mozambique and China. Would like to be present at North and Latin America's markets.



Organisation PwC **Organisation Type** Company

Headquarter Palácio Sottomayor, Rua Sousa Martins,

nº 1-3º 1069-316 Lisboa - PORTUGAL

Phone +351 213 599 000

E-mail marketing.pwc@pt.pwc.com

Website <u>www.pwc.pt</u>

Contact Person

Name Miguel Marques

Position Partner

E-mail <u>miguel.marques@pt.pwc.com</u>

Areas of activity

We help organisations and individuals create the value they're looking for, by delivering quality in assurance and Statutory Audit services, Independent Audit Opinions, Capital Markets, Technical Accounting and Regulatory Advice.

Products and Services

We provide comprehensive audit and assurance services designed to deliver real value confidence. No matter what your size, industry or market, PwC is there to assist companies.

Market application

General.

Innovative aspects

We help companies develop new market-oriented growth strategies to make the most of new and existing product, service and process innovations and manage the innovation process, embedding behaviour that supports innovation in the organisational culture.

International Markets of Interest

With offices in 157 countries and more than 208,000 people, PwC is among the leading professional services networks in the world.



Organisation QUALISEG - Engeneering and Management, Lda.

Organisation Type Company

Headquarter Rua da Bela Vista, 110 – 2ºA – Alcaniça

2825-004 Caparica - PORTUGAL

Phone +351 212 947 543

E-mail support@grupoqualiseg.com

Website www.grupogualiseg.com

Contact Person

Fernando Agostinho Name

Position Manager

support@grupoqualiseg.com E-mail

Areas of activity

Engineering and Management; Quality, Environment, Safety + Security and Energy; Community Funds.

Products and Services

Consulting; Outsourcing; Certification, Audits and Training.

Market application

Maritime and land Industries; Maritime and land transportation companies; High energy consuming Companies.

Innovative aspects

Integrated Management and Training in Quality, Environment, Safety + Security and Energy (QESE). Certified and Accredited by several entities, such as ABS, ADENE, DGERT, DGEG and DGRM.

International Markets of Interest

Northern and Central European markets.



Talent driven culture.

Organisation Organisation Type

Quasar Human Capital

Company

Headquarter

Avenida Fontes Pereira de Melo, Nº 30 – 6º

1050-122 Lisboa - PORTUGAL

Phone

+351 211 359 758

E-mail Website info@quasarhumancapital.com www.quasarhumancapital.com

Contact Person

Name Carlos Maio

Position Executive Manager

E-mail <u>cmaio@quasarhumancapital.com</u>

Areas of activity

Human Capital Development.

Products and Services

Specialized Recruitment (Medium And High Profiles); Training (Leadership; Team Management; Emotional Intelligence; Communication;...); HR Consulting; I&D Projects (Erasmus; H2020; human capital sectorial development programs).

Market application

General.

Innovative aspects

Develop Human Capital Solutions focused and specialized in the maritime industry.

International Markets of Interest

Spain; France; England; Poland and Germany.

PORTFOLIO FÓRUM OCEANO MEMBERS





Organisation

SaeR - Sociedade de Avaliação Estratégica e Risco, Lda

Organisation Type Company

Headquarter Rua Luciano Cordeiro, 123 – 4º Esq.

1050-009 Lisboa - PORTUGAL

Phone +351 213 030 830

E-mail <u>saer@saer.pt</u> **Website** www. saer.pt

Contact Person

Name José Poças Esteves Position Managing Partner

E-mail jose.pocas.esteves@saer.pt

Areas of activity

Consulting in Prospective, Strategy and Risk, specialized in Geopolitics and Prospective (Territorial and Sectorial Development Strategies); Strategy and Competitiveness Analysis; Integration and Business Development; Risk Strategic Management; Project Management and Skills Development.

Products and Services

Territorial Development; Municipal Development; Sectorial Development Strategies (Economy of the Sea, Tourism, Cities & Development and Green Economy); Management Advice for Value Creation and Competitiveness; Market Analysis; Investment and Restructuring; Mergers and Acquisitions; Financing and Investment Raising; Advice for Investment; Strategic Analysis of Risk; Project Management.

Market application

General.

Innovative aspects

Scenario and Envisioning methodologies.

International Markets of Interest

Europe and Portuguese Speaking Countries.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation SEAentia

Organisation Type Aquaculture start-up company

Headquarter Parque Tecnológico de Cantanhede, Núcleo 04,

Lote 2, 3060-197 Cantanhede, Portugal

Phone +351 917 055 370

E-mail joao.rito@seaentia.pt

Website www.seaentia.com

Contact Person

Name João Rito

Position Founding partner & CEO **E-mail** joao.rito@seaentia.pt

Areas of activity

SEAentia operates in the aquaculture sector. It will produce seafood (firstly, meagre) with a state-of-the-art recirculating aquaculture facility. By applying the best aquaculture practices to respect animal welfare and the environment we will sustainably produce high quality seafood, which will be reflected in the nutritional value of the end product.

Products and Services

SEAentia will deliver several products, including grown meagre of 2-3 kg as whole-fish for hotels and restaurants, and processed meagre as fresh or smoked fillets and slices, packed and traceable from egg. SEAentia will also have a hatchery, which will provide high quality, genetically selected meagre fingerlings for aquaculture producers.

Market application

For the grown harvested meagre (processed or not) our customers will be supermarkets, restaurants, hotels and seafood retailers, especially dedicated to sustainable products. For the live pathogen-free meagre fingerlings our customers will be other aquaculture companies and R&D institutions.

Innovative aspects

SEAentia will pioneer the application of recirculating technology in a 1000 MT/year meagre production. This will result in a market supply of the best quality and fully traceable meagre throughout the year.

International Markets of Interest

SEAentia's main market of interest will be Spain, under the label of local Iberian production. Nevertheless, SEAentia is also aiming to reach the Northern European markets with its processed products, such as UK, France, Benelux, Germany and Scandinavia. USA is also an attractive possibility.



Organisation Silos de Leixões, Unipessoal Lda.

Organisation Type Company

Headquarter Lugar de Gonçalves

4450-807 Leça da Palmeira - PORTUGAL

Phone +351 229 999 130 **E-mail** geral@sdl.pt

Website www.silosdeleixoes.pt

Contact Person

Name Nuno Fernandes

Position Manager E-mail geral@sdl.pt

Areas of activity

Port silos for agri-bulk commodities.

Products and Services

Food and feed value chain; expertise in grains, meal and pellets; 38 years of experience; Accessible for Panamax-Vessels (up to 215m long, maximum beam of 32.3m and 12m draught).

Market application

Food industry.

Innovative aspects

On line operations management service.

International Markets of Interest

Improve hinterland to Spain.



Sociedade de Desenvolvimento da **Madeira**

Organisation

S.D.M. – Sociedade de Desenvolvimento da Madeira, S.A

Organisation Type Company

Headquarter Rua da Mouraria, 9 1st floor

9001-801 Funchal - PORTUGAL

Phone +351 291 201 333

E-mail sdm@sdm.pt
Website www.sdm.pt

Contact Person

Name Roy Garibaldi

Position Member of the Executive Board

E-mail roy@sdm.pt

Areas of activity

Concessionaire of the Int. Shipping Register of Madeira - MAR and of the Int. Business Centre of Madeira - MIBC. Responsible for its administration and promotion.

Products and Services

Company incorporation; Ship and yacht registration.

Market application

Maritime.

International Markets of Interest

European countries; USA; Latin-american countries, South Africa; PALOPS (Portuguese speaking African countries).



SOJA DE PORTUGAL – Sociedade Gestora de Participações Sociais, S.A.

Organisation Type

Company

Headquarter

Estrada 109 Lugar da Pardala

3880-728 S. João, Ovar - PORTUGAL

Phone

+351 256 581 100

E-mail

geral@sojadeportugal.pt

Website

www.sojadeportugal.pt

Contact Person

Name

António Isidoro

Position

Chairman of the Executive Board

E-mail

aisidoro@sojadeportugal.pt

Areas of activity

Animal Nutrition; Poultry; Collection, treatment and recovery of animal by-products.

Products and Services

Compound feed for poultry farming and livestock, feed for aquaculture, Dry dog and cat food, Poultry products, animal by-product meals and fats.

Market application

Animal Nutrition, Agriculture, Aquaculture (Fish-Feed), and industrial applications.

Innovative aspects

Develop business in the agrofood industry, in synergy generating areas, creating and providing the market with competitive, innovative and sustainable solutions, whilst maintaining a high level of Service and Quality, balancing the legitimate interests of the various stakeholders.

International Markets of Interest

Spain, Greece, Albania Balkans, Africa, Italy, Holand and Poland.

SVITZER

Organisation
Organisation Type

Svitzer Portugal – Reboques Marítimos, S.A

Company

Headquarter Gare N

Gare Marítima da Rocha Conde de Óbidos

1350-352 Lisboa – PORTUGAL

Phone E-mail Website +351 213 942 880 rui.cruz@svitzer.com www.svitzer.com

Contact Person

Name Rui Cruz

Position General Manager
E-mail rui.cruz@svitzer.com

Areas of activity

Towage of vessels, in port Operations and Coastal Jobs in several Ports around the world, Salvage operations and terminal operations.

Products and Services

Towage in Port Operations, Terminals Operations, Coastal towage, Salvage Operations.

Market application

Maritime market in Portugal and Worldwide.

Innovative aspects

Innovative tugs fleets, with tugs prepared to any demand in the towage industry.

Safety as top priority.

International Markets of Interest

Worldwide.



Organisation Organisation Type

Headquarter

Triede TTi – Sistemas de Gestão, Lda

Company

Rua Virgílio Monteiro, n.º 2 2.º I

2410-408 Pousos - Leiria - PORTUGAL

Phone +351 244 826 245 E-mail triedeti@triedeti.pt

Website www.triedeti.pt

Contact Person

Name Inês Oliveira **Position** GIS technician

E-mail inespereira@triedeti.pt

Areas of activity

Port Registration and Heritage, Hydrography (sediment analyses, dredged volumes, silting rates), Port Traffic (simulation and planning of ship maneuvers, port status representation), Security and Safety (port incidents management), Construction Works and Studies, Concessions and Licenses (supervision of the port authority's jurisdiction area), Environment (monitoring and alarms).

Products and Services

Triede TTi develops Innovative solutions in Management for Port Business Processes. The most recent is a web solution 3Port, a world innovation that is currently in operation at the Leixões and Viana do Castelo ports. It centralizes in one single system all management needs and business processes of port authorities.

Market application

Triede TTi develops specialized information systems that allow to organize and supply the information necessary for decision-making by the port administration. Their range of products and services have shown a great response to the needs and requirements of all port industry.

Innovative aspects

Solutions to manage complexity information, interoperables, and that link the strategic and operational areas in a georeferenced environment to support decision making.

International Markets of Interest

Port authorities of Latin America and PALOP.

VIEIRA DE ALMEIDA

Organisation
Organisation Type

Vieira de Almeida & Associados, RL

Company

Headquarter Av. Du

Av. Duarte Pacheco, 26

1100-110 Lisboa - PORTUGAL

Phone E-mail Website +351 21 311 3400 blueocean@vda.pt

www.vda.pt/en/

Contact Person

Name Margarida Couto / Isabel Gião de Andrade

Position Partner / Partner

E-mail mc@vda.pt / iga@vda.pt

Areas of activity

VdA is a firm totally devoted to the practice of law, on an exclusive basis, deeply-rooted in the local environment and working with a wide variety of major national and international firms.

We choose our people for their technical skills and business-minded approach but also for the personal skills and unique features that each of us brings to the VdA, to the client and to the community in which we operate.

Products and Services

VdA's legal practice is organized in different areas of practice, such as Banking & Finance; Capital Markets; Competition & EU; Corporate & Governance; Employment & Benefits; Insurance; IP; IT, Outsourcing & Emerging Technologies; Life Sciences; Litigation & Arbitration; Real Estate & Environment; Tax; TMT; Planning; M&A, Corporate Finance; Oil&Gas, Privacy, Data Protection & Cybersecurity; Projects – Infrastructures, Energy & Natural Resources; Public Law.

Market application

Through our activity and close connection with entities entrusted with the valorisation and development of the Cluster of the Sea, as the World Ocean Council and the Fórum, VdA strives to give a strong contribution and is committed to this new blue economy so that it may become a pillar in Portugal's economic development and a differentiating factor.

Innovative aspects

VdA has received the prestigious Financial Times "Game Changing Law Firm in Continental Europe" award which recognises the law firms that during the past 10 years have moved themselves forward as game changers.

International Markets of Interest

Europe, America - in particular, Brazil -, Asia and Africa; Angola, Cape Verde, Congo, Democratic Republic of Congo, Gabon, Guinea Bissau, Mozambique, Sao Tome and Príncipe and Timor-Leste.



WÄRTSILÄ PORTUGAL, S.A.

Organisation Type

Company

Headquarter

Wärtsilä Corporation, John Stenbergin ranta 2

FI-00530 Helsinki – Finland

Phone

+358 10 709 0000 / +351 253 724 400

E-mail

portugal@wartsila.com

Website

www.wartsila.com

Contact Person

Name Adriano Almeida
Position Local Sales Manager

E-mail adriano.almeida@wartsila.com

Areas of activity

Marine, Oil & Gas and Energy.

Products and Services

Engines, Propulsion, Seals and Bearing, Electric Automation, etc.

Market application

Marine and Energy sectors.

Innovative aspects

Wärtsilä is a global leader in advanced technologies and complete lifecycle solutions for the marine and energy markets. By emphasising sustainable innovation and total efficiency, Wärtsilä maximises the environmental and economic performance of the vessels and power plants of its customers.

International Markets of Interest

Global.



EDUCATIONAL INSTITUTIONS R&D CENTRES



CIIMAR – Interdisciplinary Centre of Marine and Environmental Research

Organisation Type

R&D Centre

Headquarter

Terminal de Cruzeiros do Porto de Leixões, Av.

General Norton de Matos

s/n, 4450-208, Matosinhos - PORTUGAL

Phone

+351 223 401 827

E-mail

secretariado@ciimar.up.pt; smmoreira@ciimar.up.pt

Website www.ciimar.up.pt

Contact Person

Name Vitor Vasconcelos

Position President of the Board of Directors

E-mail <u>vmvascon@fc.up.pt</u>

Areas of activity

CIIMAR is a leading research and advanced training institution of the University of Porto, working on the frontier of knowledge and innovation. The centre develops transdisciplinar and transnational research, promotes technological development and supports public policies and governance in Marine and Environmental Sciences. The fields of expertise cover three research domains: GLOBAL CHANGES AND ECOSYSTEM SERVICES, AQUACULTURE AND SEAFOOD QUALITY, and MARINE BIOTECHNOLOGY.

Products and Services

CIIMAR offers a variety of standard and of custom-made products and services using transdisciplinary approaches within its fields of expertise. The centre features well equipped facilities for research and services, with state-of-the-art equipped laboratories, technological core platforms (Structural and Chemical Analysis, Imaging and Microscopy, Genomic and Proteomics, Bioinformatics, Biorefinery, Cell cultures, Ecotoxicology, Oceanography and Modelling, Scientific diving, etc.), high scale micro and macroalgae cultivation and animal experimental facilities.

Market application

CIIMAR provides multiple solutions with high market attractiveness, namely the innovative instruments and platforms for the management of marine ecosystems and maritime services; the disruptive solutions for aquaculture systems, and the discovery of novel marine bioactive compounds and bioproducts with pharmacological, nutraceutical, cosmeceutical, anti-biofouling applications.

Innovative aspects

Involved in clustering activities, participating in relevant European and global Knowledge and Innovation Networks. Follows an innovative-based strategy towards collaborative research, fostering researchers' expertise, promoting market-oriented research and industry liaison activities.

International Markets of Interest

Global.



Escola Superior Náutica Infante D. Henrique

Higher Education Institution

Avenida Engenheiro Bonneville Franco 2770-058 Paço de Arcos - PORTUGAL

Phone +351 214 460 010
E-mail info@enautica.pt
Website www.enautica.pt

Contact Person

Name Carla Alvim

Position Head of Public Relations Office

E-mail <u>carlaalvim@enautica.pt</u>

Areas of activity

Training and certification of merchant marine officers and other qualified professionals for port and maritime sectors.

Products and Services

Higher Education Technical Courses, Bachelor of Science Courses (BSc) and Master of Science (MSc) Courses.

Delivery of short courses for the maritime professionals leading to STCW certification.

Market application

Merchant marine, shipyards, port companies, maritime administration and related companies in the field of port and maritime sectors.

Innovative aspects

Training of navigation, marine engineering and port management for Portuguese and international market. Training with advanced simulators. Increasing attraction of international students for maritime courses.

International Markets of Interest

Old Portuguese countries. Latin-american countries like Panama (37 students from Panama in 2016/2017 academic year are studying at ENIDH). Possible future cooperation with Magreb countries like Morocco and Algeria.



Faculty of Social and Human Sciences - FCSH

Higher Education Institution

Avenida de Berna, 26-C / 1069-061 Lisbon –

PORTUGAL

 Phone
 +351 21 790 83 00

 E-mail
 geral@fcsh.unl.pt

 Website
 http://fcsh.unl.pt

Areas of activity

The Faculdade de Ciências Sociais e Humanas (Faculty of Social and Human Sciences - FCSH) is an organic unit of the Universidade NOVA de Lisboa (NOVA) and a legal person under public law, endowed with scientific, pedagogical, administrative and financial autonomy, whose public service mission is to qualify citizens at the highest level. According to its statutes, "the Faculty of Social and Human Sciences of NOVA University of Lisbon is an institution dedicated to education, scientific research and cultural creation"

The Faculty's own identity stems from the coexistence of social sciences with humanities, allowing an unusual interdisciplinary approach in the Portuguese higher education panorama.

Products and Services

The Faculty's includes the classrooms buildings, the Mário Sottomayor Cardia Library, boards of management, administrative services, cafeteria, student's association and, since 2009, the ID building (Research and PhD degrees). This building, known as the former DRM (Military District Recruitment), has recently undergone a major change in order to be adapted to the new objectives it has been assigned. The core of the administrative support for PhD degrees, the research units associated with FCSH/NOVA and classrooms for the PhD programmes are located in the ID building.

In addition to teaching areas (classrooms, lecture halls and auditoriums), the FCSH/NOVA also has various spaces for socialization, a printing centre and a large courtyard. To solve logistical issues created by recent growth, new facilities are scheduled for the FCSH/NOVA in the plans of the Campolide Campus, where other Faculties of the Universidade Nova de Lisboa (NOVA) are already installed, such as the School of Business and Economics (SBE), the Faculty of Law and the Information Management School. The Rectory of NOVA and the University residence Alfredo de Sousa are also located in the Campolide Campus.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation

FOR-MAR – Vocational Training Centre for Fisheries and Maritime Sector

Organisation Type

Public non-profit entity

Headquarter

Av. Brasília, edifício FOR-MAR, Pedrouços,

1400-038 LISBOA, Portugal

 Phone
 +351 21 303 71 00

 Email
 for-mar@for-mar.pt

 Website
 www.for-mar.pt

Contact Person

Name Pedro Nogueira

Position Director

E-mail <u>pedro.nogueira@for-mar.pt</u>

Areas of activity

Professional training and certification on maritime sector's areas, namely in fisheries, aquaculture, marine resources, environment and sustainability, fish processing industry, maritime transports and port activities, naval construction and repairing, marine safety and security.

Products and Services

Vocational education and training in areas related with sea economy, ranging from basic to postsecondary levels.

Courses with STCW certification.

Professional certification's exams

Development of new training products applied to current or new activities in maritime sector.

Market application

Provide qualified professionals for the maritime sector.

Offers training courses and exams to career progression on fisheries, merchant navy & local navy, and maritime machinery.

Innovative aspects

Development of new training products applied to current or new activities in maritime sector, offering customized solutions to our partners'/clients' needs.

International Markets of Interest

Establishing partnerships, cooperation and collaborative networks at regional, national and international levels (specifically with all EU partners and Portuguese Language Countries) in the scope of developing new training products, courses and pedagogical instruments and materials.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation

INEGI – Institute of Science and Innovation in Mechanical and Industrial Engineering

Organisation Type Headquarter

Research and Technology Organization (RTO) Campus da FEUP, Rua Dr. Roberto Frias, 400

4200-465 Porto - PORTUGAL

 Phone
 +351 229 578 710

 Website
 www.inegi.up.pt

Contact Person

Name Tiago Morais

Position Head of Sea Technologies Group

E-mail tmorais@inegi.up.pt

Areas of activity

INEGI is a Research and Technology Organisation focused on technology-based innovation activity and technology transfer. Its corporate purpose is the Scientific Research and Development activity, the economic valorisation of results, the provision of services in the field of Technological Innovation and collaboration, in this area, with institutions of the national and European scientific system, aiming at the development of industry in particular and economy in general.

Products and Services

The responsiveness of INEGI, in developing solutions for the industry, is supported on a wide range of skills related to the field of Mechanical Engineering and Industrial Engineering and innovation of products and processes. INEGI has also important expertise in the field of technological audits and innovation management at corporate, sectoral or regional level.

Market application

The Institute has a cross-cutting intervention covering a wide range of industry sectors, within which we highlight Energy, Metalworking, Production Systems, Transport, Aeronautics, Space and Defence, Sea Economy, Environment, Public Sector, Services Sector and Health.

Innovative aspects

Throughout its 30 years of existence it has developed innovative products, processes and systems for several industries, allowed consolidate a position as industry partner in Research, Development, Innovation and Consulting.

International Markets of Interest

Canada, Albania, Angola, Brazil, Bulgaria, China, Croatia, Spain, France, Hungary, Italy, Mozambique, Romania, Serbia, South Africa, Turkey, USA.



Organisation
Organisation Type

Polytechnic Institute of Leiria Higher Education Institution

Headquarter

Rua General Norton de Matos, Apartado 4133

2411-901 Leiria - PORTUGAL

Phone Email Website +351 244 830 010 ipleiria@ipleiria.pt www.ipleiria.pt

Contact Person

Name Rui Pedrosa

Position Vice-President for Research and Innovation

E-mail <u>rpedrosa@ipleiria.pt</u>

Areas of activity

The Polytechnic Institute of Leiria (IPLeiria) is an innovative and entrepreneur Higher Education Institution with a dynamic and robust ecosystem of Research and Innovation (R&D+i) strongly orientated to the economy and society. This R&D+i ecosystem is composed of five higher schools, eighteen research centers, one Knowledge Transfer Centre and two scientific infrastructures linked to the Science and Marine Technology and Industry.

Products and Services

IPLeiria develops its activities in the aim of education, research and R&D services to society on Education and Social Sciences; Technology and Management; Health; Arts and Design.

In the area of Science and Marine Technology IPLeiria has the Higher School Tourism and Maritime Technology and the Research Infrastructure CETEMARES which host the MARE-IPLeiria research unit.

Market application

In the area of Science and Marine Technology the main expertise of IPLeiria are associated to the CETEMARES (Marine Sciences R&D, Education, and Knowledge Dissemination Center) on the area of Marine Biology and Sustainability, Aquaculture, Marine Biotechnology and Seafood technology.

Innovative aspects

The IPLeiria research and innovation ecosystem is mainly associated to applied research and more than 75% of the R&D projects and services are in collaboration with SMEs, mainly in the development of new products and processes.

International Markets of Interest

Internationalization is one of the main strategic highpoints of IPLeiria, both in the area of education and research. The main international markets are Europe, Brazil, Latin America and Asia.



School of Engineering – ISEP, Polytechnic of Porto **Organisation Type** Higher Education Institution

Headquarter Ru

Rua Dr. António Bernardino de Almeida 431

4249-015 Porto - PORTUGAL

 Phone
 +351 228 340 500

 Email
 mail@isep.ipp.pt

 Website
 www.isep.ipp.pt

Contact Person

Name João Rocha Position President

E-mail mail@isep.ipp.pt

Areas of activity

LABCARGA - specialized consultancy in GIS coastal geoscience mapping, integrated coastal zones management and geoengineering techniques, harbour geotechnics and coastal groundwater resources; GRAQ - Analytical techniques such as LC-MS/MS, GC-MS/MS, AAS, (bio)sensors, etc., - Environmental control, - Valorisation of marine resources; INESCTEC, CRAS, Polo do ISEP – Marine Robotics.

Products and Services

LABCARGA - Coastal geoscience mapping and photogrammetry, Digital Shoreline Analysis System modelling, Monitoring of hydraulic structures, Structural studies on shore platforms, Coastal aquifer systems integrated studies, Harbour and maritime geotechnics; GRAQ - Quality control of samples, management of raw material sources like fish byproducts, microalgae and macroalgae; INESCTEC, CRAS, Polo do ISEP - Robotics architecture, control and perception systems to apply to aerial, surface and underwater vehicles.

Market application

LABCARGA - Promotes collaborative R&D projects and services, through international partnership networks, in a consultancy, academic or mixed environment; GRAQ - Applications in biomedical, food, feed and cosmetic areas: incorporation and bioavailability; INESCTEC, CRAS, Polo do ISEP - Applications to safety, environmental monitoring and remediation, infrastructures inspection and Deepsea mining.

Innovative aspects

LABCARGA - Development of GIS coastal geoscience mapping and high-resolution mapping inspection techniques for coastal structures in harbour geotechnics framework; GRAQ - Development of new multiresidue analytical methodologies; INESCTEC, CRAS, Polo do ISEP - Distributed fusion data and multi-domain sensors system.

International Markets of Interest

European, African and American coastal and deep sea zones, including Atlantic islands environments.



MARE – Centro de Ciências do Mar e do Ambiente

Research Centre

Faculdade de Ciências da Universidade de Lisboa,

Campo Grande

1749-016 Lisboa - PORTUGAL

Phone Email Website +351 217 500 148 mare@mare-centre.pt www.mare-centre.pt

Contact Person

Name Henrique Cabral

Position Director and Scientific Coordinator

E-mail <u>hncabral@fc.ul.pt</u>

Areas of activity

River Basins; Estuaries and Coastal Zones; Open-Ocean and Deep-Sea: Biogeography, biodiversity and evolution; Ecology, behaviour and conservation; Hydraulics, water resources and environment; Ocean dynamics and processes; Living and non-Living resources; Environmental assessment and ecological risk; Global environmental change; Ecological processes; Marine biotechnology; Technological tools for exploration and monitoring; Policy and governance.

Products and Services

Research, Development and Innovative products, studies and reports. Consultancy. Advanced training. Environmental education. Science Communication.

Market application

Research, Development and Innovative applications in the main research thematic lines of MARE.

Innovative aspects

Research & Innovation is the base of the work developed ate MARE. MARE has about 500 researchers and is the scientific background of MARE Startup initiative in marine biology and biotechnology.

International Markets of Interest

Partnerships and cooperation with any country.



University of Aveiro

Public foundation under private law Campus Universitário de Santiago 3810-193 Aveiro – PORTUGAL

Phone Email Website

+351 234 370 200 reitoria@ua.pt www.ua.pt

Areas of activity

The University of Aveiro (UA) is among the most dynamic and innovative universities in Portugal. UA has around 14000 students and a unique model of governance (16 Departments, 4 Polytechnic Schools and various training centres. With a strong research profile, UA contributes to the progression of science and technology, being a privileged partner to companies and other national and international organizations.

Products and Services

Undergraduate courses (1st and 2nd cycle): marine science meteorology, oceanography and geophysics. Postgraduate courses: PhD programme in Marine and Environmental Science.

Market application

Geology and Geophysics; Ecology and Health; Operational oceanography; Selection of new species for aquaculture; Aquaculture supply chain; Fish processing industry; Biotechnology; Coastal protection; Logistics and Port activities; Energy.

Innovative aspects

UA has 18 research centres of several scientific areas such as environmental and marine sciences; materials; nanoscience; telecommunications; electronics; telematics; mechanical technology; geosciences; cellular biology; chemistry; among others.

International Markets of Interest

Cooperation with all EU partners and Portuguese Language Countries (Industry, SMEs, research institutes or universities) in the scope of marine sciences and technologies.

. (



 \mathbf{C}

Universidade de Coimbra

Organisation University of Coimbra

Organisation Type University

Headquarter Paço das Escolas

3004-531 Coimbra – PORTUGAL

 Phone
 +351 239 859 810

 Email
 gbreitor@uc.pt

 Website
 www.uc.pt

Contact Person

Name Nuno Mendonça

Position Science and Technology Manager

E-mail <u>nuno.mendonca@uc.pt</u>

Areas of activity

The University of Coimbra combines different expertise like ecosystem functioning and biodiversity of organisms, in all types of aquatic systems, including spatial and territorial effects of the environmental dynamics on a context of global and regional changes and cumulative anthropogenic impacts, as well as offshore infrastructure exploitation of energy resources and oceanic interconnection.

Products and Services

University of Coimbra seeks excellence in scientific research, education and knowledge and technology transfer to industry, as well as through the dissemination of science, establishing collaborative networks at the regional, national and international levels.

Market application

University of Coimbra is composed of multiple Centres for research, technological development and innovation, with an integrative and holistic approach, concentrating a wide diversity of expertise, skills, and capabilities, with a nationwide territorial implementation, that develops its activities oriented to societal challenges, in close partnership with national and international research centres.

Innovative aspects

The University of Coimbra presents a full team for project management, technology transfer and market services, that support the 42 research centres in order to potentiate every research area. The app Innovation@UC is the ultimate innovative platform of the UC.

International Markets of Interest

University of Coimbra is actively collaborating with international partners, either with other universities and research centers or enterprises and the interest to grow is global.

ENTERPRISE ASSOCIATIONS OTHER ASSOCIATIONS

ASSOCIAÇÃO DE ESCOLAS DE SURF DE PORTUGAL



PORTUGUESE ASSOCIATION OF SURF SCHOOLS

Organisation

ALSDF - A

AESDP – Associação de Escolas de Surf de Portugal

Organisation Type

Non-profit organization / Association

Headquarter

Rua Brito Capelo, 807,

4450-076 Matosinhos, Portugal

Phone

+351 912 312 119

Email Website info@associacaoescolasdesurf.pt
www.associacaoescolasdesurf.pt

Contact Person

Name

Afonso Gonçalves Teixeira

Position

Executive Director

E-mail

info@associacaoescolasdesurf.pt

Areas of activity

Representation of learn-to-surf operators nationwide; planning and regulation of beaches and beach use; training for operators and workers; promotion of sustainability through surfing and its regulatory context; promotion of water rescue, safety and ocean literacy; promotion of beach lifestyle and surfing culture to the general public.

Products and Services

We offer surf coaches, companies, associations and clubs, a platform for them to have a part in setting the way for the future of the activity, which is currently highly unregulated; we promote events for the gathering of these operators, and for them to promote themselves and their services to the public; we organize and promote training for coaches, managers, and other workers of the industry.

Market application

The main underlying goal of our work is to use concepts of sustainability for regulating and planning an activity that has been responsible for a growing overcrowding of the beaches and the waves. It can be applied in other activities with similar dynamics or countries with the same issues.

Innovative aspects

Application of innovative methods to calculate recreational carrying capacities in dynamic resources (in this case, the waves), and working closely with stakeholders to apply these concepts on the ground.

International Markets of Interest

For the association: other surfing or water sports destinations which face overcrowding issued and need to plan and regulate these activities. For our associated members (five main tourism markets for the surfing product): Spain, France, Germany, UK, Netherlands.



AIN – Associação das Indústrias Navais

Non-profit Organization Rua Jorge Afonso n.º 31, 6º, 1600-126 Lisbon - PORTUGAL

Phone Email Website

+351 217 818 774

ain@ain.pt www.ain.pt

Contact Person

NameJosé Ventura de SousaPositionGeneral-SecretaryE-mailventura.sousa@ain.pt

Areas of activity

AIN is a national non-profit employer's association that represents 41 associates of different maritime sectors such as service, materials and equipment providers, consultants and project offices, research and technological development institutions, classification societies, shipbuilding and repair yards.

Products and Services

Represent companies in national and international organizations, collaborate with official bodies for the resolution of all matters of interest, propose and participate in the definition of economic, social and technological policies, provide advice and specialized information to all members, prepare and disseminate sectorial information, organize or participate in exhibitions and conferences.

Market application

Maritime construction sectors.

International Markets of Interest

Global.



ANICP - Portuguese Association for Fish Canners

Organisation Type

Non-profit Organization

Headquarter

Rua Conde S. Salvador 352, 6º andar

4450-264 Matosinhos - PORTUGAL

Phone

+351 229 375 213

Email

paulalima@anicp.pt; tato.isabel@gmail.com

Contact Person

NameDr. Castro e MeloPositionGeneral-SecretaryE-mailcastroemelo@anicp.pt

Areas of activity

Fish canners.

Products and Services

Services to members.

Market application

Food market.

International Markets of Interest

France, United Kingdom, Italy, Benelux, Greece, Poland, U.S.A, Canada, South Africa, Angola, Brazil, China.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation
Organisation Type
Headquarter

ANG – Associação Naval do Guadiana

Private association with public interest recognition

AV. da República, Apartado 40,

8900-909 Vila Real de Santo António, Portugal

Phone +351 281 513 769

Email anguadian@mail.telepac.pt

Website www.anguadiana.pt

Contact Person

Name Luís Madeira

David Silva

Position President

Sports Director and Nautical Station Manager

E-mail luismadeira.ang@mail.telepac.pt;

david.ang@mail.telepac.pt

Areas of activity

ANG develops its activities in the promotion and development of nautical sports, with particular emphasis of sailing, canoeing and phishing. ANG competition teams participates in the Regional, National, European and World Championships and its main activities are:

- -Nautical Club with sports schools and competition activity in sailing, canoeing, fishing and power boats;
- -Nautical licenses school;
- -Marina management and exploitation;
- -Restaurant and bar management;

Products and Services

Complementary to the main activity and goal that is developing nautical sports and providing free practice, learning and competition the all the community (local and neighbour) we offer a pack of nautical activities concerned with the marina berths, maintenance, stay, food and beverage.

Market application

We present ourselves to the market with our products (Marina, Restaurant, bar, fuel) as a quality product and services provided in the historical classified centre of an 20 000-inhabitant town located in the boarder of an international river.

Innovative aspects

- -Free practice that is offered to all the community and the partnerships with schools and local authorities for the promotion of nautical sports and activities.
- -All profits are located to support the free activities and all the costs.
- -No difference between member and non-members of the club.

International Markets of Interest

Once we are located at the board of an international river that divide Portugal and Spain we have strong market shear of Spanish clients from all over rand country and in particular from Andalucía. Like all the Algarve the markets from France, UK and Scandinavia are the ones that visit us in the summer in short periods of stay.



APECATE – Associação Portuguesa de Empresas de Congressos,

Animação Turística e Eventos

Organisation Type Association

Headquarter Campo Grande, n. o 28 – 9.oC

Lisboa - PORTUGAL

Phone (+351) 213 011 725 | (+351) 961 547 951

Emailapecate@apecate.ptWebsitewww.apecate.pt

Contact Person

Name José Saleiro
Position Vice-President
E-mail jsaleiro@apecate.pt

Areas of activity

APECATE operating area is focused in the representation of relevant sectors in the Creative Industry and Tourism, including the companies that design and carry out innovative products and services with great strategic interest for the Portuguese economy.

Products and Services

Corporate, marketing and cultural events, national or international, small and large congresses, conferences, symposia, meetings, teambuilding actions, outdoor incentives, nature tourism or cultural tourism activities, outdoor activities, nautical tourism, everything comes together and gets complemented around the major product that unites these sectors: The Meeting Industry.

Market application

APECATE is the Forum of all these companies (Congresses, Active Tourism and Events), the assertion of its skills of excellence, the work space and the support to promotion and internationalization, the place where the synergies can and should develop among the best companies of Portugal.

International Markets of Interest

EU countries (Spain, France, German, UK, Sweden, Belgium, etc), USA, China.



Organisation Organisation Type

Headquarter

Turismo de Lisboa Visitors & Convention Bureau

Non-profit Private Association

Rua do Arsenal, 21

1100-038 Lisboa - PORTUGAL

Phone +351 210 312 700

Email atl@visitlisboa.com

Website www.visitlisboa.com

Contact Person

Name Carla Frade

Position Coordinator of the Office of Associativism

E-mail <u>cfrade@visitlisboa.com</u>

Areas of activity

Regional Tourism Promotion Agency for the Region of Lisbon since 2004, maintaining international tourism promotion as its main activity.

Products and Services

Tourist Information and Equipment such as Museums.

Market application

Tourism.

International Markets of Interest

Global.



BBA – Associação Nacional para os Biorecursos Marinhos e Biotecnologia

Azul

Organisation Type Non-profit Organization

Headquarter DNA Cascais – Ninho de Empresas, R. Cruz de

Popa, Alcabideche

2645-449 Cascais - PORTUGAL

Phone +351 214 680 185

Email <u>bluebioalliance@gmail.com</u>

Website <u>www.bluebioalliance.pt</u>

Contact Person

Name Helena Vieira
Position Executive Director

E-mail bluebioalliance@gmail.com

Areas of activity

Marine Bioresources and Blue Biotechnology: Scale and Partnerships, Entrepreneurship and Innovation, Exports and Internationalization and Private and Public Financing for the Sector.

Products and Services

- 1) A network of contacts and support to our members actions,
- 2) Promotion and dissemination of their successes,
- 3) Central lobbying for the sector at national and EU levels,
- 4) A range of customized services.

Market application

Marine Bioresources and Biotechnology – Food & feed, aquaculture, fish processing, health & pharma, Well-being, biomaterials, industrial.

Innovative aspects

BBA is market focused and oriented and has an holistic approach to its association.

International Markets of Interest

Global.



Inova-Ria – Associação de Empresas para uma Rede de Inovação em

Aveiro

Organisation Type Non-profit Organization

Headquarter Rua Dr. Mário Sacramento, Edifício Colombo 1, 1º S

3810-106 Aveiro - PORTUGAL

 Phone
 +351 234 384 218

 Email
 inova-ria@inova-ria.pt

Website <u>www.inova-ria.pt</u>

Contact Person

Name Paulo Marques

Position CEO

E-mail pmarques@inova-ria.pt

Areas of activity

Information & Communication Technologies.

Products and Services

Promoting and creating value in the sector, particularly through research and development, new technologies dissemination, knowledge and people scouting, international business experiences and, above all, the creation of new technological based companies.

Market application

Development and demonstration of new Information & Communication Technologies for the Competitiveness of the Maritime Economy, through Research and Development in order to develop products that can help all of the entities involved in this sector.

Innovative aspects

This association has been recognized as the Portugal's Center Region entity that connects a valuable set of intensive technology companies, start-ups, small and medium enterprises and also some large companies.

International Markets of Interest

Brazil, Cape Verde, Sao Tome and Principe, Mozambique, France, Angola, Guinea-Bissau, integrated in an Internationalization Project.



Organisation Organisation Type

Headquarter

Maralgarve

Non-profit organization (Regional Maritime Cluster) Universidade do Algarve, Campus de Gambelas -

Reitoria

8005-139 Faro - PORTUGAL

Phone

+351 966 093 849

Email

maralgarve.geral@gmail.com

Contact Person

Name João Correia Vargues

Position Vice-President of managing body
E-mail maralgarve.geral@gmail.com

Areas of activity

Main fields of action with members:

- infra-structures, equipment, services;
- fisheries;
- tourism, leisure, nautical sports;
- protection and environmental valorisation;
- energies;
- safety and pollution.

Products and Services

Support for the creation of new spaces, services, and enterprises; Ensure the creation of spaces for pre-incubators; Contributions for the "sea simplex"; Keeping active the existing platform/data-base/catalogue of actors, and their inter-action for new projects/network; Ensure visibility and knowledge for micro-credit systems and European funds.

Market application

Maralgarve acts as interface between the public sector and enterprises, in order to combine, facilitate and promote projects that integrate them resources and objectives.

International Markets of Interest

Acting mainly under European programs, Maralgarve is willing to increase its cooperation in projects with other European similar entities.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation

Sines Tecnopolo – Associação Centro de Incubação de Empresas de Base Tecnológica Vasco da Gama

Organisation Type Private non-profit organization

Headquarter ZIL II, Lote 122-A

7520-309 Sines, Portugal

Phone +351 269 000 300

Emailinfo@sinestecnopolo.orgWebsitewww.sinestecnopolo.org

Contact Person

Name Mónica Belchior Morais de Brito

Position CEO

E-mail <u>mmb@sinestecnopolo.org</u>

Areas of activity

Academy, which takes training as essential to stimulate entrepreneurship and personal innovation.

Incubation and Entrepreneurship, with the main objectives of promoting and stimulating the entrepreneurial culture, acting as an agent facilitating the success of new projects.

Innovation and Knowledge, with the main objectives of promoting and serving as an interface between industry and universities.

Products and Services

Incubation, training, entrepreneurship support and collaborative projects.

Innovative aspects

Sines Tecnopolo is the BIC Alentejo, certified by EBN (European Business & Innovation Center Network), the largest European entrepreneurship and innovation network, and is also a maritime base incubator.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation

Headquarter

UPTEC – Science and Technology Park of

University of Porto

Organisation Type

Non-profit Association

Rua Alfredo Allen, n. º455/461

4200-135 Porto – PORTUGAL

Phone +351 220 301 500

Email comunicacao@uptec.up.pt

Website <u>www.uptec.up.pt</u>

Contact Person

Name Susana Pinheiro

Position Sea Business Developer **E-mail** spinheiro@uptec.up.pt

Areas of activity

UPTEC fosters the creation and development of business projects in the arts, sciences and technologies, through sharing knowledge between the university and the market.

In UPTEC's centres are incubated companies that aggregate several areas of activity in the sea economy such as marine robotics, software, blue biotechnology, environment, new products and equipment for water sports.

Products and Services

Following a strategy of clustering and sharing of resources between startups, innovation centers and anchor projects, UPTEC offers them the specific support they actually need, while assuring that they also benefit from a broader and transversal network of national and international partners and mentors.

Innovative aspects

The close connection with CIIMAR – Interdisciplinary Centre of Marine and Environmental Research, based on the cruises terminal building, and the proximity of Leixões Port structures and equipment reinforce the dynamic and ecossystem of the UPTEC Mar's centre.



WavEC Offshore Renewables Private Non-profit Association

Rua Dom Jerónimo Osório, n.º 11, 1º andar

1400 – 119, Lisboa – PORTUGAL

Phone Email Website +351 218 482 655 mail@wavec.org www.wavec.org

Contact Person

NameAna Brito e MeloPositionExecutive DirectorE-mailana@wavec.org

Areas of activity

Marine Renewable Energies in line with the areas: Monitoring & Technology; Numerical Modelling; Economy & Industry; Marine Environment & Public Policies. Initially, the focus of the company was dedicated to wave energy technologies, but more recently and driven by market demands, WavEC has broadened his activities to encompass all offshore renewable technologies including floating offshore wind, tidal energy, salinity and temperature gradient applications.

Products and Services

Technical Due Diligences, performance and environmental monitoring, tank testing and instrumentation, marine biology and acoustics, environmental campaigns, numerical modelling of wave energy converters, moorings design, offshore wind turbine design, market studies, techno-economic analysis, site selection & resource assessment, strategy and policy advice, operation and maintenance strategies.

Market application

Marine renewable energies are at an early stage of development. WavEC services have further numerous applications in other maritime sectors (e.g aquaculture) and development of specialised components for maritime operations.

Innovative aspects

WavEC covers different areas of the innovation process related to the development of marine energy projects, such as conceptual analysis, complex numerical modelling, prototype monitoring, socio-economic impacts, supply chain development, environmental impacts and planning.

International Markets of Interest

All countries with coastal areas and islands where marine renewable energies can potentially be a viable option.



PUBLIC ADMINISTRATION BODIES

a. . .

. . **M**. área

metropolitana

. I. de lisboa

Organisation

AML - Área Metropolitana de Lisboa/ Lisbon Metropolitan Area

Organisation Type Intermunicipal Entity

Headquarter Rua da Cruz de Santa Apolónia, no 23-25 | 1100-

187 LISBOA

Phone +351 218 428 570 **Email** amlcorreio@aml.pt

Website <u>www.aml.pt</u>

Contact Person

Name Demétrio Alves

Position First Metropolitan Executive Secretary

E-mail amlcorreio@aml.pt

Areas of activity

Public Investment Plans; Management of the economic, social and environmental development strategy of its territory; Articulation between municipalities and the central administration in the areas of: public supply networks, sanitation infrastructures, health equipment network, cultural, sports and leisure facilities network, educational and vocational training network, spatial planning and conservation of nature and natural resources, civil protection and safety, mobility and transport, public equipment network, promotion of economic and social development.



Matosinhos City Hall Public organization

Avenida D. Afonso Henriques 4450-510 Matosinhos

- PORTUGAL

Phone Email Website +351 229 390 900

mail@cm-matosinhos.pt www.cm-matosinhos.pt

Areas of activity

Providing a public service of quality based on the planning, coordination and efficient management of municipal resources and the principle of active participation of citizens, oriented to economic and social development to improve the quality of life and safety of citizens who live study and work in the city, for the consistent and balanced development of the territory, for the preservation of heritage and historical and environmental heritage and for sustained long-term prosperity.



Municipality of Lisbon

Organisation Type

Municipality

Headquarter

Paços do Concelho, Praça do Município,

1149-014 Lisboa - PORTUGAL

Phone Website

+351 217 988 000 www.cm-lisboa.pt

Contact Person

Name Abílio Martins Ferreira

Position Coordinator of the Working Group of the Sea of the

Municipality of Lisbon

E-mail <u>abilio.martins@cm-lisboa.pt</u>

Areas of activity

It is the responsibility of local authorities to promote and safeguard the interests of their respective populations, in the area of the district council, especially in the area of planning; investment; management; licensing and prior control.

Products and Services

Public services.

PORTFOLIO FÓRUM OCEANO MEMBERS



Organisation
Organisation Type
Headquarter

Municipality of Nazaré Public Organization

Avenida Vieira Guimarães, 54 2450-951 Nazaré - Portugal

 Phone
 (+351) 262 550 010

 Email
 geral@cm-nazare.pt

 Website
 www.cm-nazare.pt

Contact Person

Name Walter Manuel Cavaleiro Chicharro

Position Mayor of Nazaré

E-mail walter.chicharro@cm-nazare.pt

Areas of activity

The Municipality of Nazaré provides a quality public service, ensuring as its main objective to guarantee a transparent and sustained financial management; attract investment; promote local culture and identity; promote natural resources as a form of tourist attraction; improve the living conditions of the population; value the physical and human assets and manage the public space with quality.

Products and Services

Public Services.



Intermunicipal Community of Aveiro Region (CIRA)

Public Administration Rua do Carmo, nº 20

3800-127 Aveiro - PORTUGAL

Phone Email Website +351 234 377 650

geral@regiaodeaveiro.pt
www.regiaodeaveiro.pt

Contact Person

Name José Agostinho Ribau Esteves

Position President

E-mail presidente@cm-aveiro.pt; jematos@regiaodeaveiro.pt;

geral@regiaodeaveiro.pt

Areas of activity

The CIRA is a public institution of associative nature and aims to develop the common interests of the municipalities that integrate it, betting on a particular work in the region of Aveiro and in the region of Aveiro and in the growth of the eleven municipalities which are part of the Intermunicipal Community: Águeda, Albergaria-a-Velha, Anadia, Aveiro, Estarreja, Ílhavo, Murtosa, Oliveira do Bairro, Ovar, Sever do Vouga and Vagos.

Products and Services

CIRA has a strong focus on the promotion of an integrated, sustainable and inclusive regional development strategy, including through active participation in boosting maritime sector and to support the economy of the sea and its communities.

Market application

The services provided include promotion and coordination of intermunicipal activities and operations and management of EU funds (SFE, ERDF, EMFF, EAFRD) as an intermediate body, supporting the managing authorities and the private promoters.

Innovative aspects

CIRA develops its activity through coordinated action among its members and the involvement of territorial agents in sectorial networks.

International Markets of Interest

Cooperation initiatives and activities with countries in Europe, North America and Portuguese speaking countries.



OesteCIM – Comunidade Intermunicipal do Oeste Local authority for West Region of Portugal Avenida General Pedro Cardoso, n 9 2500-081 Caldas da Rainha - PORTUGAL

 Phone
 +351 262 839 030

 Email
 geral@oestecim.pt

 Website
 geral@oestecim.pt

Contact Person

Name Paulo Jorge Lopes Simões

Position 1st Secretary

E-mail primeirosecretario@oestecim.pt

Areas of activity

Promotion, planning and management of development strategy on economic, social and environmental dimensions of municipalities of Oeste region of Portugal; articulation of municipal investment with municipal common interests; participation in the management of European Commission programmes running; planning of the actions of public authorities, in supra-municipal character.

Products and Services

Projects and articulation actions between municipalities and central government in several areas such as: public water supply and waste water infrastructures; urban waste solids management; health equipment; educational and professional formation network; land use planning; nature conservation; safety and civil protection; accessibility and mobility in transports; network public equipment; promotion of economic, social and cultural development.

Market application

Promotion of territory, culture and products of Oeste Portugal region, such as: beaches, landscapes, historical and archaeological monuments, museums, wine and liqueurs, fruits and vegetables, gastronomy and sweets, ceramic, events along of the year.

Innovative aspects

The great thing about Oeste Portugal is the variety of experiences that is possible to experiment without long distances, with an offer for everyone, from 8 to 80 years old.

International Markets of Interest

The Oeste Portugal region accepts with pleasure the visit of who wants to enjoy the territory and taste the gastronomy, coming from all over the world.



Turismo Centro de Portugal Regional Tourism Entity Rua João Mendonça, 8 3800-200 Aveiro – PORTUGAL

Phone Email Website +351 234 420 760 geral@turismodocentro.pt www.turismodocentro.pt

Contact Person

Name Pedro Manuel Monteiro Machado

Position President

E-mail <u>geral@turismodocentro.pt</u>

Areas of activity

Its main aim is Centro de Portugal touristic promotion within Portuguese and Spanish border provinces markets; enhancing touristic regional resources, including maritime ones, providing them with organization and national visibility; regional touristic activity monitoring; development of entrepreneurship in touristic activities; cooperating on the destination's international promotion.

Products and Services

Maritime Tourism and Gastronomy and Nautical activities.

Market application

Tourism.

Innovative aspects

Motto: "A country within the country."

International Markets of Interest

Spain, France, Germany, Brazil, Netherlands, Italy, Great Britain.









Com o apoio :

Sede/ Headquarters

UPTEC - Pólo do Mar, Av. da Liberdade, s/n 4450-718 Leça da Palmeira - Portugal T. (+351) 220 120 764

Delegação/ Branch Office

Rua das Portas de St. Antão, nº.89 1169-022 Lisboa - Portugal T. (+351) 213 224 050

 $geral@forumoceano.pt \mid www.forumoceano.pt$

Entidade de Utilidade Pública Public Utility Entity